MATSUME

美 容 と 健 康

2022 / 2023

Bringing Japanese secrets for longevity to Europe.

Matsume is a wholesale company, representing the most promising emerging brands of the highest quality food supplements & beauty products for longevity from Japan in Europe.

01 Our story

02 About company

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My name is Žydrūnas Stankevičius & I am a CEO & Co-founder of Matsume.

I am a highly experienced executive with track record of 30 years in business. During these years I managed teams of hundreds in the telco industry, started the fastest-growing green energy company with revenue of 46 million euros, in the recent years - managed the leading wholesale company of Japanese health & beauty products.



- CEO/Member of the Board at Ginatera | 2021 - 2022 | Wholesaler of Japanese health & beauty products
- Chairman of the Board at Serpantinas Group | 2020 - ... | Wholesale & retail
- CEO at Enerty | 2009 - 2020 | Green energy provider
- Customer Care and Sales Director at Omnitel | 1996 - 2008 | Biggest telco company

- Member of Lithuanian Business Managers Club
- Member of St. Christopher Rotary Club (ex-president)
- Ex-President of Lithuanian Cycling Federation
- Master’s degree in Law

My name is Jurgita Kveselaitė & I am a Co-founder of Matsume.

I am an entrepreneur & executive, whose 18 years of experience in business spans from founding the biggest sports facility chain in the Baltics to currently leading one of the TOP3 real estate developers in Lithuania.

- Co-Founder & Chief Strategy Officer at HOMA | 2019 - now | Real estate
- Owner & Grow strategist at Private real estate development | 2009 - 2019
- Co-founder & Chief of Strategy at Impuls | 2004 - 2009 | Sports facility chain

- Amateur tennis player, founder of the club
- Graduate of BMI executive institute
- Master’s degree in International Trade



Although aging is an inevitable part of life, most of us want to hold onto our youthfulness for as long as possible.
We are no exception.

It has been almost a decade since we started to explore dietary and lifestyle changes to slow certain aging processes and reduce the risk of age-related disease.

Traveled the world exploring different cultures and diets… but Japan and its people taught us the most. Now we want to share it with the rest of the world

For this reason, we founded Matsume.



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inspired by the Japanese symbol of longevity *matsu* 松 (eng. pine tree), bringing its strength to everyone who is looking for it - *me*.

Our philosophy

We believe it’s a blessing to get older, and it’s an even greater blessing to be healthy while we’re at it.

OUR MISSION

is to honorably represent the Japanese way of living and bring the secrets of Japanese longevity to Europe by distributing the highest quality food supplements & beauty products.

OUR VISION

is to prove as the most trustful partner and a leading distributor of Japanese origin highest quality health and beauty products for longevity in the Europe.

PRODUCT LINES

Age healthy

Food supplements for healthy aging enriched with science-backed substances that slow certain aging processes and help prevent age-related disease.

Age gracefully

High-quality, well-sourced beauty supplements & cosmetics for youthful glow.

OUR VALUES

01 **Striving for perfection**

Seeking perfection in even the smallest matter, we believe, is the core base for business success.

02 **Relationships based on trust**

We believe that strong foundation, build on trust, ensures that unexpected challenges will lead to generating new solutions, not problems.

03 **Flexibility to adapt to changes**

In a world full of constant change it is crucial to be able to quickly adapt to new circumstances as they arise.

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We are looking to build a longstanding partnership, based on exclusive distribution rights for the European region, with cutting edge Japanese brands focusing on health & beauty products for longevity.

We are looking to build longstanding partnerships, based on exclusive distribution rights for the European region, with leading Japanese brands focusing on health & beauty products for longevity.

What we offer:

01

Dedicated business partners - founders with an impressive track record of founding, building, and scaling successful businesses, including the distribution of health & beauty products from Japan.

02

Everything your brand needs from the same hands - we and our trusted partners are ready to provide the highest quality full range service: from distribution, and sales representation to marketing.

03

Not only highly professional but also, a very personal & humane approach. Matsume is not merely a business venture - it is our passion project, a passion for making people's lives even a tiny bit better.

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Please, do not hesitate to contact us:

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